

Lynn Farrell

**From:** Malvern Group Cartridge Services, Inc. [mike@tampabaytoner.com]  
**Sent:** Monday, October 03, 2011 5:41 PM  
**To:** mike@tampabaytoner.com; lynn@tampabaytoner.com; corkris@aol.com  
**Subject:** News from Malvern Group Cartridge Services, Inc.!

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Hi, just a reminder that you're receiving this email because you have expressed an interest in Malvern Group Cartridge Services, Inc.. Don't forget to add mike@tampabaytoner.com to your address book so we'll be sure to land in your inbox!

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# Malvern Group

## C A R T R I D G E S E R V I C E S I N C.

Your office partner for copiers, toner  
consumables, shredding and more!

October 2011



Dear Mike,

Did you know Color and Monochrome Multifunction sales are rising rapidly? Businesses are finding that the consolidation of office equipment can dramatically reduce overhead. The devices have become efficient workhorses, they carry a smaller carbon footprint and consumable ordering is simplified. Imagine consumables for just one machine. Check out the 2 machines designed for small workgroups from Samsung below. Samsung MFPS' are becoming more and more popular. If you are thinking about updating consider these devices.

In a past bulletin we discussed the HP ScanJet 3000 scanner. A great little scanner. Many of your inquires were about Network scanners. Stand alone network scanners are expensive and a viable alternative is to purchase a network ready MFP. You get a printer, copier, fax and a great network scanner. One more reason the machines below are so popular.

Also in this issue we have some info on fax problems arising from fax servers and VOIP lines and coupons for Malvern Brand toner and shredding. Additionally, we have a customer who needs to sell a great Ricoh color MFP. See details below.

### In This Issue

### Quick Links

[Our Website](#)  
[Samsung CLX-6220FX](#)  
[Samsung SCX-5935FN](#)

Thank you for your continued business and interest in Malvern Group. Enjoy the cooler fall weather we should be getting soon.

Mike Farrell

## CLX-6220FX



Easy to use and easy on your budget. The Samsung CLX-6220FX prints black and color at 21 pages per minute, duplexes, scans and faxes, has a 50 sheet automatic document feeder, a direct USB interface to print without a computer.

Network ready or USB 2.0 connectivity. We have the solutions...and we make it affordable. Offer includes a set of standard

cartridges and a one year limited warranty including parts and labor, freight and basic set up. **\$925.00** Make a memorable impression on your target audience.

[Samsung CLX-6220FX Read More](#)

## Samsung SCX-5935FN



This is the best desk top Monochrome Multifunction device I have ever placed in service. It does everything it's big brothers do, only in a compact size. A dramatic savings over the Xerox competing product, and a big savings over MSRP.

Print/Copy/Scan/Fax. Duplex, 50 page document feeder, 7 inch intuitive touch screen, ID card copy, Cerner certified for you healthcare users. Includes, standard yield toner cartridge, one

year parts and labor warranty, basic set up. **\$1225.00**

Lease and supply maintenance agreement available.

[Samsung SCX-5935FN Read More](#)

## Ricoh Aficio 615C - Slightly Used MFP



Customer has leased this device for 4 years and has been maintained under a maintenance agreement, Less than 11000 pages on this device. Device does not have 4 trays as pictured, just 1. Print/copy/Fax . Does up to 11 X 17. Customer is asking \$1100. Make an offer. This is a color machine and a nice one at that. Would like to sell by 10/7.

Call Roberta at 727-937-3232.

## Fax Issues



Technology is wonderful and modems for fax machines have higher baud rates for faster transmission. As fax servers become popular and VOIP (voice over internet protocol) becomes more popular, all of a sudden, a business you use to fax to, now generates a "communication error" message. This annoying message can be solved by slowing down your modem speed. Yes that faster baud rate now has to be decreased. Tip: slow it down to 9600 bauds, if it solves the problem, boost it up to 12, then 14 until it stops working again. You

now have your ideal modem speed. Need help, give us call.

## Shred Your Risk



I am up to my neck in shred because we provide an easy, convenient, and safe way to dispose of your Personal and Business documents. Visit [www.shreddermike.com](http://www.shreddermike.com) for

coupon and save.

Whether you have a need for new office equipment or compatible toner and ink supplies Malvern is the Smart Choice.  
Competitive pricing - Superior Quality - Big Inventory - Super Service

The quote for this issue has to do with Activity & Labor. Life responds to deserve and not to need. It doesn't say, "if you need, you will reap." It says, "If you plant, you will reap." The guy who says, "I really need to reap." Really needs to plant.

Sincerely,

Mike Farrell  
Malvern Group Cartridge Services, Inc.



**Save  
\$5.00**

For recipients of this email only. Use this coupon to take \$5.00 off your next order of Malvern Brand Toner. Not valid with any other promotion. Please mention this coupon at time of order. **For an additional \$5.00 savings, recommend us on google. (Don't know how, [click here](#) )**

Offer Expires: 10/31/11

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